



CFDD SEMINAR

"Credit in Today's Economy"



Friday, March 18, 2011

Time: 8:30 a.m. - 12:30 p.m.

Location: Royal Banquet Center

Registration begins at 8:00 a.m.

FEATURING GUEST SPEAKERS !!!!!

- **James R. Vann**, Vann & Sheridan, LLP: "Credit Applications"
Construction Law expert that has been in business for over 18 years
- **Kay Laffoon**, Laffoon & Associates, Inc.: "Collection Techniques"
Renowned speaker of credit and collections throughout the EAST with motivational pointers on how to collect the difficult accounts
- **R. Scott Elliott, CPCU, AFSB**, Liberty Mutual Surety:
"Contract Surety Bond Underwriting- Art or Science"
Frequent speaker on surety and construction related issues with 20 years of experience in the surety bond industry

Address: Royal Banquet Center
3801 Hillsborough Street
Raleigh, NC 27607-5206

Registration fee: \$35 Non-Refundable fee (Cash or Check). Buy 2 tickets and get the 3rd free if attendees are from the same company. Attendees will earn CEU (Continuing Education) credits and light refreshments will be provided. You can register the day of the seminar or go to our website at www.cfddnc.org for an online registration form or a printable copy. It will be located under the Seminar menu.